VIJAYANAGARA SRI KRISHNADEVARAYA UNIVERSITY, BALLARI



SYLLABUS

Department of Studies in Management

MASTER OF BUSSINESS ADMINISTRATION (FM)

(I to IV Semester)

Choice Based Credit System

With effect from 2015-16

VIJAYANAGARA SRI KRISHNADEVARAYA UNIVERSITY, BALLARI



SYLLABUS

For

MASTER OF BUSSINESS ADMINISTRATION (FM)

(FINANCIAL MANAGEMENT)

From

With effect from 2015-16

MBA (FM) I Semester

Course Structure of MBA (FM) (From the Academic Year 2015-16)

		Tea	Teaching Workload				scribed	Durati		
Course Code	Course	L	Т	P	Hrs/ Wee k	IA	Sem End Exam	Total	on of Exami nation	Credits
FIRST SE	MESTER									
HC 1.1	Management and Behavioral Process	03	02	00	4	30	70	100	3	4
HC 1.2	Market Structure and Analysis	03	02	00	4	30	70	100	3	4
HC 1.3	Financial Markets and institutions	04	02	00	5	30	70	100	3	5
SC 1.4	Accounting for Managerial Decisions	04	02	00	5	30	70	100	3	5
SC 1.5	Quantitative Methods & Techniques	04	02	00	5	30	70	100	3	5
Total Marks / Credits for the First Semester		18	10	00	23	150	350	500	-	23

MBA (FM) II Semester

		Tea	aching	Work	oad	Pre	scribed	Durati		
Course Code	Course	L	Т	P	Hrs/ Wee k	IA	Sem End Exam	Total	on of Exami nation	Credits
SECOND	SEMESTER									
HC 2.1	Business Research Methods	03	02	00	4	30	70	100	3	4
HC 2.2	Merchant Banking and Financial Services	03	02	00	4	30	70	100	3	4
HC 2.3	Financial Management	04	02	00	5	30	70	100	3	5
SC 2.4	Security Analysis and Investment Management	04	02	00	5	30	70	100	3	5
SC 2.5	Strategic Cost Management	04	02	00	5	30	70	100	3	5
OE 2.6	To be chosen from the Courses offered by the other departments.	01	02	00	2	15	35	50	2	2
Total Marks / Credits for the Second semester		19	12	00	25	165	385	550	-	25

MBA (FM) III Semester

		Tea	aching	Work	load	Pre	escribed l	Durati		
Course Code	Course	L	Т	P	Hrs/ Wee k	IA	Sem End Exam	Total	on of Exami nation	Credits
THIRD S	EMESTER									
HC 3.1	Infrastructure Development and Financing	03	02	00	4	30	70	100	3	4
HC 3.2	Mergers and Acquisitions	03	02	00	4	30	70	100	3	4
HC 3.3	Treasury Management	04	02	00	5	30	70	100	3	5
SC 3.4	Financial Derivatives	04	02	00	5	30	70	100	3	5
SC 3.5	International Financial Management	04	02	00	5	30	70	100	3	5
OE 3.6	To be chosen from the Courses offered by the other departments.	01	02	00	2	15	35	50	2	2
Total Marks / Credits for the Third semester		19	12	00	25	165	385	550	-	25

MBA (FM) IV Semester

		Teaching Workload			Pre	scribed l	Durati			
Course Code	Course	L	Т	P	Hrs/ Wee k	IA	Sem End Exam	Total	on of Exami nation	Credits
FOURTH SEMESTER										
HC 4.1	Mutual Funds	04	02	00	5	30	70	100	3	5
HC 4.2	Risk Management	04	02	00	5	30	70	100	3	5
HC 4.3	Project Report	04	04	00	6	30*	70	100	-	6
SC 4.4	Project Planning and Control	04	02	00	5	30	70	100	3	5
SC 4.5	Corporate Tax Planning	04	02	00	5	30	70	100	3	5
Total Marks / Credits for the Fourth semester		20	12	00	26	150	350	500	-	26

HC 1.1: Management and Behavioural Process

Code :HC 1.1: Univ Code :

Contact Hours : Work load : 4 hours per week

Credit Points:4

Evaluation: Continues Internal Assessment - 30 marks Semester and Examination - 70 marks

Objective: The objective of this course is to acquaint students to understand the conceptual framework of Managemet and Organisational Behaviour.

Pedagogy: A combination of Lectures, Case Analysis, Group Discussions, Seminars, Assignments, etc

- **Module 1: Introduction to Management:** Schools of Management-thought; Managerial skills, different roles played by managers, ingredients of successful management.
- **Module 2: Managerial Decision Making:** Steps in decision making, Decision making by consensus, guidelines for effective decision making, Managerial Planning, nature types and purposes of planning, sequential steps in planning, guidelines for effective planning.
- **Module 3:** Organizational Behaviour: Meaning, definition and its scope. OB as a behavioural science- contributing disciplines to organizational behaviour.
- **Module 4: Individual Behaviour:** biological characteristics, personality determinants, personality traits, learning, theories of learning, perception, factors influencing perception, Johari Window, Transactional analysis.
- **Module 5:** Group Behavior: Definition and classification of groups, group structure, cohesive groups, group think, conflict and conflict resolution styles, organizational culture, concept of quality of work life, broad realm of quality or work life.

- 1. Stephen.P.Robbins, "Organisational Behaviour-Concepts, Controversies and Applications", Prentice Hall of India, New Delhi.
- 2. Fred Luthans, "Organisational Behaviour" Mc Graw Hill Book Co, New York
- 3. Aswathappa.K. "Organisational Behaviour" Himalaya Publishing House, Bombay.
- 4. Rao. V.S.P and Satynarayana, "Organisational Behaviour"
- 5. L M Prasad, "Principles and Practices of Management"
- 6. Peter Drucker, "Management"
- 7. C B Gupta, "Principles and Practices of Management"

HC 1.2: Market Structure and Analysis

Code :HC1.2 Univ Code :

Contact Hours : Work load : 4 hours per week

Credit Points:4

Evaluation: Continues Internal Assessment - marks
Semester and Examination - marks

Objective: To acquaint the students with the concepts and techniques. Used in the market

structure and analysis and to enable them to apply this knowledge in business

decision making. Focus is on the changes in context of globalization.

Pedagogy: A combination of Lectures, Case Analysis, Group Discussions, Seminars,

Assignments, etc

Module 1: Introduction: Nature, Scope and importance of the Managerial Economics

Business decision and economic analysis, fundamental principles of M. E., role and responsibilities of managerial economist. Differences between economics,

and other Disciplines.

Module 2: Demand Analysis: Demand determinants and distinctions, elasticity of demand

and its uses. Demand forecasting - methods and criteria of forecasting. supply

analysis and elasticity supply

Module 3: Production function, production and cost analysis: Types and managerial uses

of Production function, Cost –output relationship in Short run and long run. Market structure and analysis. Meaning and Classification of the markets – Perfect competition, monopoly, Monopolistic competition, and oligopoly. Pricing and output decision under each market. Price discrimination and Price leadership. Profit theories-nature and objectives of the firm, profit theories,

profit maximization as an objective.

Module 4: Pricing theory and Practices: Importance of pricing, methods and problems of

pricing , pricing in life cycle of a product, pricing of established product, transfer

pricing, Multiple products pricing.

Module 5: Introduction to the Macro Economic Policies : Concepts, Objectives and tools of

monetary policy, objectives and tools of fiscal policy. Business cycles- its impacts

and control of business cycles.

- 1. Manngerial Economics by Samuelson marks, wiley publishing house, 5th edition
- 2. Managerial Economics by mote, paul, gupta TMH, new edition
- 3. Managerial Economics by Yogesh Maheshshwari PHI, 2nd edition
- 4. Managerial Economics by D. N. Dwividi Vikas publishing house, 6th edition
- 5. Managerial Economics by Reddy, appanaiah and shanthi HPH, 3rd edition
- 6. Managerial Economics by D. M. Mithani, HpH, 5th Edition

HC 1.3: Financial Markets and Institutions

Code :HC1.2 Univ Code :

Contact Hours: Work load: 4 hours per week

Credit Points :4

Evaluation: Continues Internal Assessment - 30 marks Semester and Examination - 70 marks

Objective: To facilitate the students to understand and evaluate the Indian financial markets and the role of financial institutions.

Pedagogy: A combination of Lectures, Case Analysis, Group Discussions, Seminars, Assignments, etc

- Module 1: Financial Markets-Nature, functions and efficiency of financial system; financial system and economic development; Financial assets-meaning, types and role of financial assets; financial markets-meaning, role and types of financial intermediaries, financial innovation; an overview of Indian financial system; analysis of supply of and demand for funds; regulation of financial markets
- **Module 2 :** Money Market-Organization, instruments, functioning and regulations of money markets; role of RBI and Govt in regulation of Money Market.
- **Module 3 :** Theory and Structure of Interest rates-The theory of interest rates-current and future, nominal interest rates, base interest rate; yield curve and the term structure; spot and forward rates; determinants of the shape of the term structure.
- **Module 4:** Financial Institutions-Depository Institutions-commercial banks and industrial finances; working capital finance by commercial banks; term lending; developing credit information system; performance of Indian banking; regulatory aspects of banking.
- Module 5: Financial Institutions-Non-depository institutions-meaning, importance and growth; UTI and private sector mutual funds; insurance funds-growth and development of life and non-life insurance companies in India; regulation of insurance; pension funds-organization and working of pension funds; regulatory framework

- 1. Bhole, M.K, Financial Markets & Institutions, THM, New Delhi.
- 2. Cornett M.M., & Saunders A.,: Fundamentals of Financial Management, McGraw Hill, New York.
- 3. Fobozzi & Modigliani: Capital Markets, Institutions and Instruments, PHI New Delhi 2006.
- 4. Khan, M.Y, Indian Financial Markets & Institutions, THM, New Delhi.
- 5. Mandura Jeff, Financial Markets and Institutions, West Publishing Company, New York.
- 6. Meir Kohn, Financial Institutions and Markets, Oxford University Press, New Delhi, 2007.
- 7. Mishkin, F.S., & Eakins, Financial Markets & Institutions, Addison Wesley, 2000 S.C.
- 8. Rose & Marquis, Money and Capital Markets: Financial Institutions and Instruments in a Global Market Place.
- 9. Santomero A.M., & Babbel D.C.: Financial Markets, Instruments & Institutions, McGraw. Hill, New York.
- 10. Thygerson Kenneth J, Financial Markets & Institutions, Harper Collins, New York.
- 11. RBI Reports on Currency and Finance.
- 12. RBI Bulletins.

SC1.4 Accounting for Managerial Decisions

Code :HC1.2 Univ Code :

Contact Hours : Work load : 5 hours per week

Credit Points :5

Evaluation: Continues Internal Assessment - 30 marks Semester and Examination - 70 marks

Objective: This course provides the students an understanding of the application of accounting techniques for management.

Pedagogy: Pedagogy: A combination of Lectures, Case Analysis, Group Discussions, Seminars, Assignments, etc

Module 1: Management Accounting: Meaning, Nature, Scope and Functions of Management Accounting; Role of Management Accounting in Decision Making, Management Accounting V/s Financial Accounting; Tools and Techniques of Management Accounting.

Module 2: Financial Statement Analysis: Objectives and Methods of financial Statements analysis; Ratio Analysis, Classification of Ratios – Profitability Ratios, Turnover Ratios, Liquidity Ratios, Solvency Ratios; Advantages of Ratio analysis; Limitations of Accounting Ratios, Funds Flow Statement and Cash Flow Statement.

Module 3: Absorption and Marginal Costing: Marginal and Differential Costing as a tool for Decision making – Make or Buy; Change of Product Mix; Pricing, Break-even Analysis; Exploring New markets, Shutdown Decisions.

Module 4: Budgeting For Profit Planning and Control: Meaning of Budget and Budgetary Control; Objectives; Merits and Limitations; Types of Budgets; Fixed and Flexible Budgeting; Control Ratios, Zero Base Budgeting; Responsibility Accounting; Performance Budgeting.

Module 5: Standard Costing and Variance Analysis: Meaning of Standard Cost and Standard Costing; Advantages and Applications; Variance analysis – Material, Labour and Overhead (Two-way Analysis) Variance.

- 1. Arora. M.N.: Cost Accounting Principles and Practices; Vikas, New Delhi.
- 2. Jain.S.P. and Narang.K.L.: Cost Accounting, Kalyani, New Delhi.
- 3. Homgren, Charles, Foster and Dater et. Al., Cost Accounting A Management Emphasis; Prentice Hall, New Delhi.
- 4. Khan.M.Y. and Jain P.K. Management Accounting; Tata McGrew Hill, New Delhi.
- 5. Kaplan R.S. and Atkinson A.A. Advanced Management Accounting; Prentice Hall, New Delhi.
- 6. Anthony, Robert & Reece, et. Al., Principles of Management Accounting, Richard Irwin Inc.

SC 1.5: Quantitative Methods and Techniques

Code :SC 1.5 Univ Code :

Contact Hours : Work load : 5 hours per week

Credit Points:5

Evaluation: Continues Internal Assessment - 30 marks Semester and Examination - 70 marks

Objective: The aim of this course is to enable a student to have knowledge about application of probability theory and sampling theory in different areas of commerce, time series analysis and application of linear and multiple correlation and regression analysis.

Pedagogy: A combination of Lectures, Case Analysis, Group Discussions, Seminars, Assignments, etc

Module 1: Introduction, origin and development of statistics, meaning, nature of statistics, scope and limitations of statistics and applications of statistics in various fields.

Module 2: Measures of central tendency-mean, median and mode, measures of dispersion-range, mean deviation and standard deviation.

Module 3: Probability- meaning of probability, concepts of sample space, sample points and events, calculations of probability in case of simple events, mutual exclusive events and compound events. **Sampling** – Concept of sampling, methods of sampling – simple, stratified, and systematic random sampling convenience, quota and judgment sampling

Module 4: Time series analysis Meaning, Definition and Components of time series, type of variation-secular trend-semi average method, moving average method, seasonal variation-ratio to trend method, link relative method; Correlation- definition, types of correlation (graphic and mathematical), coefficient; Regression – Meaning, Definition, Regression analysis, estimation of relationship by graphic and algebraic method.

Module 5: Multivariate analysis, concepts of multiple regressions and correlation, multiple correlation and regression analysis, coefficients of multiple correlation and regression analysis, concept of partial correlation and Calculations.

- 1. Statistics for Management by Levin & Rubin of (PHI Pub), 7th edition
- 2. Fundamentals of Statistics by S C Gupta (Himalaya publication house)
- 3. Quantitative Techniques in Managements by Vohra (Tata MC Graw hill)
- 4. Quantitative Methods for Business Decisions by Lapin (Dryden publications)
- 5. Business Statistics by Bharadwaj R. S. (Excel books)

MBA (FM) II Semsester

		Teaching Workload				Pre	scribed l	Durati		
Course Code	Course	L	Т	P	Hrs/ Wee k	IA	Sem End Exam	Total	on of Exami nation	Credits
SECOND	SEMESTER									
HC 2.1	Business Research Methods	03	02	00	4	30	70	100	3	4
HC 2.2	Merchant Banking and Financial Services	03	02	00	4	30	70	100	3	4
HC 2.3	Financial Management	04	02	00	5	30	70	100	3	5
SC 2.4	Security Analysis and Investment Management	04	02	00	5	30	70	100	3	5
SC 2.5	Strategic Cost Management	04	02	00	5	30	70	100	3	5
OE 2.6	To be chosen from the Courses offered by the other departments.	01	02	00	2	15	35	50	2	2
	Total Marks / Credits for the Second semester		12	00	25	165	385	550	-	25

HC 2.1: Business Research Methods

Code :HC 2.1 Univ Code :

Contact Hours : Work load : 4 hours per week

Credit Points:4

Evaluation: Continues Internal Assessment - 30 marks

Semester and Examination - 70 marks

Objective: Business Research Methods provides a comprehensive introduction to area of

business research methods. It gives students an assessment of the contexts which different methods may be used and how they should be implemented. And it

helps to students to go about doing their own research projects.

Pedagogy: Lectures, assignment, Group Discussion.

Module: 1 Research: introduction, meaning, nature, Objectives, Need and importance of

research in business decision making, Types of research, Research process: Criteria of good research, Problems encountered by Researcher in India. Business

Research: nature, scope and benefits of research. Ethics in business research

Module: 2 Research Design: Introduction, Need for Research Design, Features of Good

Design, Identification of research problem, selecting the problem, Technique involved in defining a problem, concepts related to research design, different

research Designs.

Module: 3 Data collection, Methods and Techniques: Methods of data collection, Methods

of collecting Primary data, Sources of secondary data, Selection of appropriate methods for data collection: Measurement scales, nature of attitudes and their relationship to behaviour, selecting a measurement scale, Rating scales, Scaling

techniques, Sampling: Probability and Non-probability Sampling.

Module 4: Data Analysis: Data Processing, Editing, coding, Tabulating: Techniques of data

Analysis: ANOVA shortcut Method for one-way ANOVA, Coding Method,

Two-way ANOVA, ANOCOVA, Technique ANOCOV.

Hypothesis: Sources of Hypothesis, Tests of Significance and Testing of

hypothesis; Chi-Square Test.

Module 5: Preparation of Research Report: Introduction, meaning of Interpretation,

Precautions in Interpretation. Report Writing: Different steps involved in report writing, Layout of the Research Report, Types of Report, Techniques and

precautions for writing Research Report.

- 1. Donald R Cooper, Pamela S.Schindler, Business Research Methods, 9th Edition, Tata McGrew Hill Education private limited.
- 2. Mark Saunders, Philip Lewis, Adrian thornhill, Research Methods for Business students, 3rd Edition.
- 3. Alan Bryman, Emma Bell, Business Research Methods, 2nd Edition.
- 4. Joseph.F.Hair, Jr. Mary Wolfinbarger cels, Arthur. H.Money, Phililip samouel, Michel.J Essentials of Business Research Methods.
- 5. Pankaj Madam, vageesh paliwal, Rajul Bhardwaj.Research Methodology, Global vision publishing house.
- 6. Bennet Roger: Management Research; ILO Publications.
- 7. C.R. Kothari: Research Methodology: New Age International Publications.
- 8. K.V.Rao Research Methodology in Commerce and Management; Sterling Publications Ltd., New Delhi

HC2.2: Merchant Banking and Financial Services

Code :HC 2.2 Univ Code :

Contact Hours : Work load : 4 hours per week

Credit Points:4

Evaluation: Continues Internal Assessment - 30 marks Semester and Examination - 70 marks

Objective: To enable the students to understand and provide services.

Pedagogy: A combination of Lectures, Case Analysis, Group Discussions, Seminars,

Assignments, etc

Module 1 : Merchant Banking: Meaning, functions - Issue Management-Equity issues activities—raising capital from International markets: ADRs, GDRs, ECB, etc., SEBI guidelines for merchant bankers

Module 2 : Lease and Hire Purchase: Meaning and Types of leasing, Legislative frame-work, issues on Depreciation and Tax-Problems on leasing; Hire Purchasing – Concepts, features - Tax and Depreciation implications - Problems on Hire Purchasing.

Module 3 : Credit rating and Securitization of debts: Definition and meaning Process of credit rating of financial instruments, rating methodology,
 rating agencies, rating symbols of different companies; Securitization
 of debt – Meaning, Features, Special Purpose Vehicle, Pass Through
 Certificates, mechanism, benefits of Securitization, contemporary
 issues in Securitization.

Module 4 : Depository Service : Depositary services, Role of depositories and their services, Advantages of depository system-NSDL and CDSL-Depository participants and their role, Stock Broking Services including SEBI guidelines

Module 5 : Money Market Instruments; Treasury Bill-Commercial bill-Commercial paper- Certificate of deposit –REPO/Reverse REPO-Call money-Notice money-Term money-Credit card-Bill discounting-Factoring-Forfeiting-Consumer finance-Reverse mortgage service.

- 1. Financial Services M.Y.Khan-TMH
- 2. Merchant Banking J.C.Verma
- 3. Financial Services and Systems S.G.Guruswamy-Thomson Learning
- 4. Indian Financial System M.Y.Khan-TMH
- 5. Financial Services Gorden & Nataraju-HPH
- 6. Indian Financial System Pathak, Pearson Education
- 7. Merchant Banking Principles and Practices, H.R, Machiraju, New Age International
- 8. Financial Institutions and Markets L.M.Bhole TMH
- 9. Financial Markets and Institutions S.G.Guruswamy, Thomson Learning
- 10. Services Marketing S.M.Jha, HPH
- 11. Indian Financial System Machiraju Vikas
- 12. Merchant Banking and Financial Services N. Mohan Excel Books

HC 2.3- FINANCIAL MANAGEMENT

Code :HC 2.3 Univ Code :

Contact Hours : Work load : 5 hours per week

Credit Points :5

Evaluation: Continues Internal Assessment - 30 marks Semester and Examination - 70 marks

Objective: To acquaint the students with broad framework of financial management and to impart the knowledge in techniques of financial management, enable them to apply the techniques in financial investment, financial & dividend decisions.

Pedagogy: A combination of Lectures, Case Analysis, Group Discussions, Seminars, Assignments, etc

Module 1: Financial management: An overview-nature, significance, functions & scope of financial management, Financial management & its relationship with other disciplines; Financial management's importance in business; Objectives of financial management; Time value of money. Present value of an annuity, Future value of an annuity, inter year compounding & discounting

Module 2: Sources of finance to business-Instruments of long term finance: Cost Of Capital: Meaning & concept; cost of equity, cost of debt, weighted average cost of capital; Capital Structure: Meaning & concept of capital structure; Theories of capital structure-Net Income Approach, Net Operating Income Approach, Traditional Approach, Modigliani & Miller (MM) Approach; Taxation & Capital Structure- corporate & personal tax

Module 3: Capital Budgeting Decisions: Meaning & Concept; Principles & characteristics of capital budgeting; Process of capital budgeting; Investment criteria- Net Present Value, Benefit Cost Ratio, Internal Rate of Return, Payback period, accounting Rate of Return, EVA, Profitability Index.

Module 4: Working Capital Management: Concept, characteristics, importance of WCM, Factors influencing working capital requirement; Computation through operating cycle approach; Walker's Four Part Theory of WCM, Case Study on managing Working Capital of Unilever Ltd

Module 5: Dividend Decisions: Why firms pay dividends; Legal & procedural aspects; Dividend & management valuation- Walter's Model, Gordon's Model, Traditional position-Case study on traditional approach of dividend policy of ICICI Ltd, MM Position, Radical Position, Case study on dividend policy of Hero Honda Co., Ltd/other leading companies.

- 1. Financial Management Theory and Practice Brigham E F (Dryden Press Publications).
- 2. Financial Management M Y Khan and P K Jain (5th Edition) (Tata McGraw-Hill Publishing Company)
- 3. Financial Management Theory and Practice Prasanna Chandra (7th Edition) (Tata McGraw-Hill Publishing Company).
- 4. Financial Decision Making Hampton, John (Prentice Hall, Englewood Cliffs Publication)
- 5. Financial Management- Archer, Stephen H (John Wiley Publications)
- 6. Financial Management and Policy Van Horne, James C (PHI Publications)
- 7. Financial Management ICFAI Publications
- 8. Financial Management- IM Pandey

SC 2.4: Security Analysis and Investment Management

Code :HC 2.4 Univ Code :

Contact Hours: Work load: 5 hours per week

Credit Points:5

Evaluation: Continues Internal Assessment - 30 marks Semester and Examination - 70 marks

Objective: To acquaint the students with various concepts of Investment Management and to facilitate them to understand various issues of investment

Pedagogy: A combination of Lectures, Case Analysis, Group Discussions, Seminars, Assignments, etc

- **Module 1:** Investments: Meaning, Avenues of Investment, Financial Investments, types, and their Characteristics; and Sources of Financial Information, Process, Elements of Investments, Measurement of Return and Risk, and Analysis and selection of securities Fundamental Analysis and Technical Analysis.
- Module 2: Efficient Market Theory: Random Walk Theory, The Efficient Market Hypothesis, Forms of Market Efficiency, EMH Vs Fundamental and Technical Analysis.
- Module 3: Portfolio Analysis and Management: Diversification Effects of Combining Securities, Markowitz Model, and Location of the Efficiency Frontier, Sharpe's Single Index Model.
- Module 4: Capital Asset Pricing: Capital Asset Pricing Model (CAPM), Assumptions, Capital Market Line, Security Market Line; Arbitrage Pricing Theory.
- Module 5: Portfolio Performance: Measurement of Portfolio Performance, Risk and Return, Risk Adjusted Performance Measures Sharpe, Treynor, Jensen and Fama Models.

- 1. Bodie ZVI, Kane Alex, Marcus J Alan and Mohanty Pitabas., **Investment**, The Tata McGraw-Hill Publishing Company Limited, New Delhi.
- 2. Sharpe F William, Alexander J Gordon and Bailey V Jeffery., **Investments**, Prentice-Hall of India Private Limited, New Delhi.
- 3. Fischer E Donald and Jordan J Ronald., **Security Analysis and Portfolio Management**, Prentice-Hall of India Private Limited, New Delhi.
- 4. Kevin S., Portfolio Management, PHI, New Delhi.
- 5. Pandian Punithavathy, **Security Analysis and Portfolio Management**, Vikas Publishing House Private Limited, New Delhi.
- 6. Chandra Prasanna., **Investment Analysis and Portfolio Management**, The Tata McGraw-Hill Publishing Company Limited, New Delhi.
- 7. Agarwala K.N and Deeksha Agarwal., **Bulls, Bears and the Mouse**, Macmillan, New Delhi.
- 8. Cheney J and E Muses., Fundamentals of Investments, Paul, New York.
- 9. Clark, James Francis., **Investment Analysis and Management**, McGraw Hill, International Edition.
- 10. Dalton, John M., How the Stock Markets Work, PHI, New Delhi.
- 11. Domodran, **Investment Valuation**, John Wiley, New York.
- 12. Fabozzl, Frank J., **Investment Management**, Prentice Hall, International Edition.
- 13. Choudary Moorad., The Bond and Money Markets Strategy, Trading, Analysis, Buttonworth-Heinemann, Woburn.
- 14. Kishore M Ravi, **Financial Management**, The Tata McGraw-Hill Publishing Company Limited, New Delhi.
- 15. Pandey I M., **Financial Management**, Vikas Publishing House Private Limited, New Delhi.
- 16. Khan M Y., **Financial Management**, The Tata McGraw-Hill Publishing Company Limited, New Delhi.
- 17. ICFAI, **Portfolio Management**, The ICFAI University, Hyderabad.
- 18. Business Dailies (one of the following is compulsory for every student)
 - a. The Hindu Business Line
 - b. The Economic Times
 - c. The Financial Times
 - d. The Business Standard
- 19. Business Magazines and Journals for contemporary issues in financial sector.

SC 2.5: Strategic Cost Management

Code :HC 2.5 Univ Code :

Contact Hours : Work load : 5 hours per week

Credit Points :5

Evaluation: Continues Internal Assessment - 30 marks Semester and Examination - 70 marks

Objective: To familiarize the students with the strategic tools for managerial decisions

Pedagogy: A combination of Lectures, Case Analysis, Group Discussions, Seminars, Assignments, etc

- Module 1: Cost Management Nature and Scope Management of Value Chain Tools of Cost Management, Product Costing Systems Concepts & Design Issues.
- Module 2: Activity Based Costing System Meaning and Scope Limitations of Traditional

 Costing. Allocation Methods Application of ABC System Activity Based

 Management Concept and Scope Target Costing Benchmark Costing.
- Module 3: Quality Cost Systems Meaning and Applications Conflict Between Quality and Cost Trade off between Quality and Price Value Analysis Life Cycle Costing Learning Curve Analysis JIT.
- Module 4: Cost Estimation Methods Costing Engineering Using Regression Analysis Evaluating Performance Variance Analysis Kaizen Costing.
- Module 5: Cost Control and Cost Reduction Managerial and Technical Aspects Meeting the Cost Reduction Challenges, Role of Cost Accountant.

- 1. Cost Management Strategies for Business Decision Hilton, Maher and Selt, Tata McGraw Hill, II ed 2002.
- 2. Cost Accounting Principles and Practice, B.M.Lal Nigam, Prentice Hall of India.
- 3. Cost Accounting Theory and Practice, Bhabatosh Benarjee, Prentice Hall of India.

- 4. Principles of Quality Costs Principles, Implementation and Use Jack Companella, Prentice Hall of India Pvt. Ltd., 2000 (3rd Ed.).
- 5. Cost Accounting Jain and Narang.
- 6. Cost Accounting A Managerial Emphasis Charles TN Horngren.
- 7. Cost Accounting B.Banerjee, World Press, Calcutta.

Open Elective

OE 2.6 - ACCOUNTING FOR NON-ACCOUNTING EXECUTIVES

Code :HC 2.6 Univ Code :
Contact Hours : Work load : 5 hours per week

Credit Points:5

Evaluation: Continues Internal Assessment - 30 marks Semester and Examination - 70 marks

- **Objective:** This paper intended to provide an elementary and clear exposition of the subject of accountancy not only to those students who want to take it as career but also to those who are otherwise interested in the general understanding of the subject.
- **Pedagogy:** A combination of Lectures, Case Analysis, Group Discussions, Seminars, Assignments, etc
- Module 1 : Accounting and Business: Accounting- meaning, definition, need for accounting, users of accounting information, branches of accounting; Business-meaning, definition, types of business organizations; Accounting and business, what accountants do?
- **Module 2** : Accounting Records: Book Keeping meaning, definition, types- single entry system, double entry system, accounting and book keeping.; Transactions, recording of transactions, accounts, rules of accounts; Basic accounting records-journal-division of journal (subsidiary books), ledger, cash book, trial balance.
- Module 3 : Basic Accounting Principles: Accounting Principles; meaning of accounting principles, basic accounting principles- concepts and conventions, accounting policy, accounting postulates, accounting standards.
- Module 4 : Financial Statements: Profit and loss account- expenses, income, preparation of profit and loss account Balance sheet- assets, liabilities, owner's capital, preparation of balance sheet Cash flow statement- meaning of cash flow, sources of cash, preparation of cash flow statement. Fund flow statement.

- 1. S.N. Maheshwari & S.K. Maheshwari, "An Introduction to Accountancy", Vikas Publications.
- 2. N. Ramachandran & Ramkumar Kakani, "Financial accounting for management", The McGraw-Hill companies
- S.K. Bhattacharya & John Dearden, "Accounting for management", Vikas Publications.

- 4. Peter Eisen, "accounting", Barron's Business Review Books.
- 5. Chakravarthy, "Fundamentals of accounting", New Age International Publishers
- 6. Shashi.K.Gupta & R.K.Sharma. "Management Accounting Principles and Practices", Kalyani publishers.

MBA (FM) III Semester

		Teaching Workload				Pre	scribed l	Durati		
Course Code	Course	L	Т	P	Hrs/ Wee k	IA	Sem End Exam	Total	on of Exami nation	Credits
THIRD S	EMESTER									
HC 3.1	Infrastructure Development and Financing	03	02	00	4	30	70	100	3	4
HC 3.2	Mergers and Acquisitions	03	02	00	4	30	70	100	3	4
HC 3.3	Treasury Management	04	02	00	5	30	70	100	3	5
SC 3.4	Financial Derivatives	04	02	00	5	30	70	100	3	5
SC 3.5	International Financial Management	04	02	00	5	30	70	100	3	5
OE 3.6	To be chosen from the Courses offered by the other departments.	01	02	00	2	15	35	50	2	2
Total Marks / Credits for the Third semester		19	12	00	25	165	385	550	-	25

HC 3.1 Infrastructure Development and Financing

Code :HC 3.1 Univ Code :

Contact Hours : Work load : 4 hours per week

Credit Points:4

Evaluation: Continues Internal Assessment - 30 marks Semester and Examination - 70 marks

Objective: This course introduces application of various modules and technique for Infrastructure development.

Pedagogy: Lectures, case analysis, group discussions, presentations & assignment.

Module-1: Introduction: Characteristics of infrastructure projects-type of infrastructure projects, Status of Infrastructure Development in India-Government policy towards infrastructure Development in India-Experts Committees recommendations.

Module-2: Models of Infrastructure Development- Public Ownership and Operative PPP Model, BOOT, BOLT, BOT.

Module-3: Infrastructure project Appraisal-Methods-Procedure Difficulties in Application-Practices across the world-World Bank Approach

Module-4: Infrastructure financing in India-Sources and Institutions-IDFC, TNDF & IDC criteria and eligibility. Types of funding-Terms of funding-Procedures & Clearances-recovery.

Module-5: Case studies-Power/Energy Projects-Telecom Projects-Transport & Port projects.

- 1. Mudge, Richard R. and Susan jakubiak, Financing Infrastructure: Innovations at the local level, National League of Cities, Washington, 1988.
- 2. McDowell, Bruce D., Future of Infrastructure finance, CETS, Philadelphia, 1996.

- 3. Indian power projects-Regulation and Policy and Finance-Vol. 1 & 2, Asia Law and Practice, Hong Kong, 1998.
- 4. Project finance-Practical case studies, Capital Management Sciences, New York, 1990.
- 5. Project and Infrastructure Finance in Asia, Asia Law and Practice, Hong Kong, 1994.
- 6. Bhattacharaya.K.P., (Ed.0, Affordable Housing and Infrastructure in India, Vedams Academic Books, New Delhi 1998.

HC 3.2 Mergers and Acquisitions

Code :HC 3.2 Univ Code :
Contact Hours : Work load : 4 hours per week

Credit Points:4

Evaluation: Continues Internal Assessment - 30 marks Semester and Examination - 70 marks

Objective: This course provides the students an understanding conceptual framework of

Mergers and acquisitions and its application under various constraints.

Pedagogy: Lectures, case analysis, group discussions, presentations & assignment.

Module-1 An overview of corporate restructuring-Value drivers-Due Diligence Process for

M & A-Ethical issues in M & A.

Module-2 Different forms of mergers-Rationale for mergers and acquisitions-Value

creation through mergers and acquisitions-Tax implications-Financing mergers

and acquisitions-Merger Negotiations.

Module-3 Takeovers -Tender offer-Defensive tactics-Leveraged buyouts-Divestment-

Buyback of shares-Employee stock ownership plans-Creeping acquisitions.

Module-4 Regulations for Mergers and Takeovers in India -SEBI Guidelines for takeovers-

SEBI Guidelines for buyback of securities-SEBI Guidelines for ESOP.

Module-5 Cross border Mergers and Acquisitions: Motivations-Opportunities and Threats-

Recent cases.

- 1 Dr. JC. Verma: Corporate Mergers, amalgamation and Takeovers (Bharat)
- 2 S. Ramanujam, et al: Mergers-Issues Implications and Case laws in Corporate Restructuring(Tat McGraw Hill)
- 3 Weston, et al: Takeovers Restructuring and Corporate Governance (Pearson)
- 4 Ravindhar Vadapalli: Mergers Acquisitons and business Valuation (Excel)
- 5 Chandrasekhar Krishnamurthi and Vishwanath: Mergers Acquistions and Corporate Resrtucturing (Response)
- 6 Kevin K. Boeh and Pall W. Beamish: Mergers and Acquisitions (Sage)

HC3.3: Treasury Management

Code :HC 3.3 Univ Code :

Contact Hours : Work load : 5 hours per week

Credit Points:5

Evaluation: Continues Internal Assessment - 30 marks Semester and Examination - 70 marks

Objective: This course helps students to understand operational aspects of treasury

Management in banks.

Pedagogy: Lectures, Case analysis, Group Discussions, Presentations and Home Assignment.

Module 1 : Introduction to treasury management – Objectives – Concept – Functions of integrated treasury – Process of Globalization – Evolving role of Treasury as profit centre – Organization of treasury.

Module 2 : Treasury products – Short term funds and investment management – Financial marketing – Money market – Capital market – Call money – Government securities – REPOs – Certificate of deposits - Rediscounting bills – Commercial papers – Foreign Exchange Markets & treasury – Linkage of domestic operations with foreign operations.

Module 3 : Liquidity planning and managing cash assets – Measurement of liquidity –
 Objectives of cash management – Reserve with Central banks – Managing
 float – Managing correspondent balances – Liquidity planning – Traditional
 liquidity measures.

Module 4 : Treasury System: Clearing & Settlement System; Characteristics of Clearing & Settlement Process; Automated Clearing House System; Clearing House Interbank Payment System; Continues Link Settlement System; Regulations of Treasury Systems;

Module 5 : Forex Management Nature, significance and scope of forex management; forex manager; foreign exchange market; foreign exchange rates; determinants of foreign exchange rates; exchange rate quotes; types of exchange rates; forex trading; foreign exchange risk exposures and their management; exchange rate forecasting; present status of foreign exchange market in India.

- 1. IIBF. "Risk Management" Macmillan, New Delhi.
- 2. Bhaskaran, R. "An Introduction to fund and Investment Management in Banks" Bankers Institute of Rural development, Lucknow.
- 3. Steven M Bragg. "Treasury Management" The Practitioner's Guide, John Wiley & Sons, Inc., Hoboken New Jersey.
- 4. IIBF, "Bank Financial Management"
- 5. Bagchi, S.K."Credit Risk Management." Jaico Publishing House, Mumbai.
- 6. Rose, Peter. "Commercial Bank Management" 5th Edition, Texas A & M University College Station.

SC 3.4: Financial Derivatives

Code :HC 3.4 Univ Code :

Contact Hours : Work load : 5 hours per week

Credit Points:5

Evaluation: Continues Internal Assessment - 30 marks Semester and Examination - 70 marks

Objective: This course introduces the various tools and techniques of financial risk management.

Pedagogy: Lectures, case analysis, group discussions, presentations and assignments.

Module 1: **Introduction:** Meaning of derivatives, forwards and futures contract, option, traders in futures and option markets, functions of derivatives market, world derivatives market.

Module 2: **Forwards and Futures contract:** Valuation of forwards and futures, stock index futures, valuation of stock index futures, hedging using futures contract and stock index futures contract, adjusting the beta of portfolio using stock index futures.

Module 3 : Option contracts: characteristics of option contracts, buyer and seller attitudes, option pricing, risk and return on equity option, option trading strategies.

Waluation of option: A graphic analysis of call and put values, characteristics of option values, models of valuation of option, applicability of Black and Scholes Model.

Module 5 : Trading risks and regulation: Trading mechanism, types of orders, risks in derivatives trading. Futures and Options in India: the Badla system, option in India-Teji and Mandi.

- 1. N.D.Vohra and B.R.Bagri, "Futures and Options", Tata Mc Graw Hill, New Delhi.
- 2. John C Hull, "Fundamentals of Futures and Options market", Pearson Education, New Delhi
- 3. I.M, Pandey, "Advanced Financial Management", Vikas Publishing House, New Delhi.
- 4. William F. Sharpe, Gordon J Alexander and Jeffery V Bailey, "Investments", Prentice Hall, New Delhi.
- 5. R.Mahajan, "Futures and Options", Vision Books Pvt Ltd, New Delhi.

SC3.5: International Financial Management

Code: HC 3.5 Univ Code:

Contact Hours: Work load: 5 hours per week

Credit Points:5

Evaluation: Continues Internal Assessment - 30 marks

Semester and Examination - 70 marks

Objective: This course helps students to understand the conceptual framework of

International finance and use thereof in making financial decisions

Pedagogy: Lectures, Case analysis, Group Discussions, Presentation & Assignment

Module 1: Multinational Financial Management:

Meaning and objectives, global financial manager-functions of financial

management-scope relationship to domestic financial management.

Module 2: Foreign Exchange Risk Management:

Foreign exchange risk and exposure, types of foreign exchange risks, transaction, and economic exposure-internal and external techniques of foreign exchange risk

management.

Module 3 : Environment of International Financial Management:

Multinational/Transnational corporations-foreign exchange market-dealers in

foreign exchange market, foreign exchange transactions, sale and purchase

transactions-spot and forward transactions, hedging, speculation and arbitrage

operations, Equilibrium in foreign exchange market.

Module 4: Financing Foreign Operations:

Corporate sources and uses of funds, national capital markets, Euro markets,

special financial vehicles, interest rate and currency swaps, debt, equity swaps,

internal leasing, designing global financing strategy.

Module 5: International Capital Budgeting:

Basics of capital budgeting issues, foreign project appraisal-political risk analysis,

growth options and project evaluation. Multinational working capital

management, short-term financing, objectives and options, borrowing strategy

and exchange risk management, current assets management strategy.

- 1. Ian H.Giddy, Global Financial Markets AITBS 2000.
- 2. Kirt C.Butler, Multinational Finance Thomson South Western.
- 3. Reid W. Click and Coval, 'International Financial Management' Prentice Hall India.
- 4. Reid. M. Rodriguez, "International Financial Management" E Eugene Carter Prentice Hall, New Delhi 1985
- 5. Alan C. Shapiro, "Multination Financial Management" Allyn and Pacon loc, Boston, 1986.
- 6. Adrin. Buckley, "Multination Finance", Hcrit, New Delhi.
- 7. Raymond Vemon-Manager in the International Economy, Louis T Wells Jr. Prentice Hall, 1987.
- 8. David H.Blake-The Politics of Global Economic Robert S. Walters Relations, Prentice Hall, 1987.
- 9. Madura, Jeff, "International Financial Management, West Publishing Company.
- 10. Apte P.G.International Financial Management, Tata McGraw Hill, New I Delhi 1995.

3.6 O E: Personal Financial Management

Code :HC 3.6 Univ Code :

Contact Hours : Work load : 5 hours per week

Credit Points:5

Evaluation: Continues Internal Assessment - 30 marks

Semester and Examination - 70 marks

Objective: This course helps the non-finance students to understand financial aspects

useful in their day to day life.

Pedagogy: Lectures, Case analysis, group discussions, presentation.

Module I: Basics of Personal Finance Understanding Personal Finance: The Financial

Planning Process. Measuring and Assessing personal financial performance.

Financial Goals. Financial Value of Money. Financial Statements, Tool, and

Budgets. Financial Adviser

Module II : Money Management –Borrowing and Credit Basics of borrowing –

Borrowing decisions, Lenders, Applying for a Loan, Repayment, Defaults,

Resolving disputes.

Consumer Credit – Credit card, Store charge account, Time Payment and

Deferred payment, Personal Loans.

Financial for Cars and Homes – Car Loans, Buyback plan, Leasing, Car loan

default. Home Loans, Choosing a home loan, Home Loan Process, Home

Loan Default.

Managing Income Taxes - Managing Checking and Savings accounts,

Planning the Basic Household Activity, Cash Management and Financial

Institutions.

Module III : Savings and Investments – Different types of savings, Risk and Return in savings plans. Investing in Shares, Investing in Mutual Funds, Investing on Gold and Real Estate

Module IV : Income and Asset Protection-Managing Property and Liability risk;

Managing Health Expenses; Life Insurance Planning

Module V : Retirement and Estate Planning Insurance Planning for retirement;

Protecting the household Wealth; Life, Health and Disability Insurance;

Property, Home and Automobile Insurance, Estate Planning

- 1. Personal Finance Jack R.Kapoor, Les R.Dlabay & Robert J.Hughes- McGraw Hill
- 2. Personal Finance Garman & Forgue 10 Edition, South Western Cengage Learning Publication.
- 3. Personal Finance A User's Perspective _ Michael D Joehnk, Lawrence J. Gitman, South Weston Cengage Learning Publication.
- 4. Personal Financial Management Nico Swart Juta & Co Ltd.
- 5. Personal Finance and Investments, A behavioral finance perspective Keith Redhead

MBA (FM) IV Semester

		Teaching Workload				Prescribed Marks			Durati	
Course Code	Course	L	Т	P	Hrs/ Wee k	IA	Sem End Exam	Total	on of Exami nation	Credits
FOURTH SEMESTER										
HC 4.1	Mutual Funds	04	02	00	5	30	70	100	3	5
HC 4.2	Risk Management	04	02	00	5	30	70	100	3	5
HC 4.3	Project Report	04	04	00	6	30*	70	100	-	6
SC 4.4	Project Planning and Control	04	02	00	5	30	70	100	3	5
SC 4.5	Corporate Tax Planning	04	02	00	5	30	70	100	3	5
Total Marks / Credits for the Fourth semester		20	12	00	26	150	350	500	-	26

*Project Report: 70 marks for evaluation and

30 marks for viva voce examination

Open Elective subject offered by the Department of Commerce

OE 2.6- Accounting for Non-Accounting Executives

OE 3.6- Personal Financial Management

HC4.1: MUTUAL FUNDS

Code :HC4.1 Univ Code :

Contact Hours : Work load : 5 hours per week

Credit Points:5

Evaluation: Continues Internal Assessment - 30 marks Semester and Examination - 70 marks

Objective: This course exposes students to operational, Investment and evaluation

aspects of mutual funds.

Pedagogy: Lectures, case analysis, group discussions, presentations and home

Assignment.

Module-1: Evolution of Mutual Funds- Concept of mutual fund, Organization of mutual funds, Players of mutual funds, types of mutual funds, Advantages

and disadvantages of mutual funds, Key Financial measures.

Module-2: Regulation of mutual funds, Guidelines by the ministry of Finance, RBI

Guidelines, SEBI Regulation and Guidelines.

Module-3: Mutual fund evaluation- Measures of mutual fund evaluation, Risks

involved in mutual fund investment, mutual fund selection, styles in

choosing the right Mutual fund scheme.

Module-4: Management of mutual funds, marketing and investment aspects of mutual

fund, mutual-Fund investment process.

Module-5: Business Ethics in mutual funds, Mutual fund prospect, Future Growth

Strategy.

Text Books:

1. Sundar shankaran- Indian Mutual Funds Handbook, First edition, Vision Books Private Ltd., New Delhi.

- **2.** I M Pandey- Financial management, Eighth edition, Vikas Policing House Pvt Ltd., New Delhi.
- **3.** Ravi M. Kishore- Financial management, Forth edition, Taxmann Allied Services Pvt. Ltd., New Delhi.

HC 4.2: RISK MANAGEMENT

Code :HC4.2 Univ Code :
Contact Hours : Work load : 5 hours per week

Credit Points:5

Evaluation: Continues Internal Assessment - 30 marks Semester and Examination - 70 marks

Objective: This course introduces to the application of various tools and Techniques of risk management in banks.

Pedagogy: Lectures, case analysis, group discussions and presentations.

Module 1 : Over view of Risk. Risk identification, Risk, Insurance and Management: Introduction to Risk and Insurance. Risk Identification and Risk Evaluation. Risk assessment & Management-Risk Analysis: Exposure of Physical Assets, Financial Assets, and Human Assets, Exposure to Legal Liability. Risk Management, Risk Control.

Module 2 : Risk Management using Futures and Forwards Differences-Valuation of Futures, Valuation of Long and Short Forward Contract. Mechanics of Buying & Selling Futures, Margins, Hedging using Futures-Specification of Futures-Commodity Futures, Index Futures Interest Rate Futures - Arbitrage Opportunities.

Module 3 : Risk Management using Swaps: Mechanics of Interest Rate Swaps-Volatility of Interest Rate Swaps-Currency Swaps.

Module 4 : Risk Management using Options: Types of options, option pricing, factors affecting option pricing-call and put options on dividend and non-dividend paying stocks put-call parity-mechanics of options-stock options-options on stock index-options on futures-interest rate options. Concept of Exotic Option. Hedging & Trading strategies in Revolving Options, Valuation of Option: Basic Model, One Step Binomial Model, Black and Scholes Analysis, Option Greeks. Arbitrage profits in Options.

Module 5 : Commodity Derivatives: Commodity Futures Market-Exchanges for Commodity Futures in India, Forward Market, Commissions and Regulation-Commodities Traded-Trading and Settlements-Physical Delivery of Commodities.

- 1. Option Futures & Other Derivatives-John C.Hull-(Pearson Education), 6/e
- 2. Options & Futures-Vohra & Bagri-(TMH), 2/e
- 3. Derivatives-Valuation & Risk Management-Dubofsky & Miller-(Oxford University Press), 2004/05
- 4. Risk Management & Insurance-Harrington & Niehaus-TMH, 2/e
- 5. Risk Management & Derivative-Shulz-Thomson/Cengage Learning.
- 6. Principles of Risk Mgmt. & Insurance-Rejda-Pearson Education/PHI, 8/e, 2003
- 7. Introduction to Derivatives and Risk Management-Chance-Thomson Learning, 6/e, 2004
- 8. Introduction to risk Management & Insurance-Dorfman-Pearson/PHI, 2004
- 9. International Risk & Insurance-Skipper-(TMH)
- 10. Options & Futures-Edwards & Ma-(McGraw Hill), 1/e
- 11. Derivatives & Financial Innovations-Bansal-TMH.
- 12. Credit Risk Management-Anderw Fight-Elvis.
- 13. Financial Derivatives-S.S.S.Kumar PHI 2007.
- 14. Risk Management-Koteshwar HPH.
- 15. Futures, Options and Swaps-Robert W Kolb-Blackwell Publishing.
- 16. Risk Management and Insurance, Treishumann: Thomson, 12 Ed.

SC4.4 : PROJECT PLANNING AND CONTROL

Code :HC4.4 Univ Code :

Contact Hours : Work load : 5 hours per week

Credit Points:5

Evaluation: Continues Internal Assessment - 30 marks

Semester and Examination - 70 marks

Objective: The objective of this course is to enable students understand

The concepts tools used in preparation of project.

Pedagogy: Lectures, case analysis, group discussions, presentation and assignments

Module 1: Identification of Investment Opportunities: Project ideas, Screening of ideas, Environment Scanning and Opportunities Analysis; Government Regulatory Framework.

Market and Demand Analysis: Information required for Market and Demand Analysis; Sources of Information – Primary and Secondary; Demand Forecasting.

Technical Analysis: Materials and Inputs, Production Technology, Product Mix, Plant location and Layout, Selection of Plant and Equipment.

- Module 2: Cost of Project and Means of Financing: Major cost components, Means of Financing; Planning Capital Structure; Various Financing schemes of Financial Institutions.
- Module 3: Profitability, Financial Projection and Tax Considerations: Cost of Production, Break Even Analysis; Projected Balance Sheet, Profit and Loss account and Cash Flow Statement; Provisions and Considerations for Computing Taxable Income.
- **Module 4:** Appraisal Criteria and Appraisal Process: Methods of Appraisal and under certainty and Risk and Uncertainty, Investment Appraisal in Practice; Process followed by Financial Institutions; Project Appraisal Techniques.
- **Module 5:** Social Cost Benefit Analysis: Rationale for Social Cost Benefit Analysis; Methodology of SCBA; L&M Approach and UNIDO Approach; Measurement of the impact on Distribution; SCBA in India.

- 1. Chandra, Prasanna: Project Preparation, Appraisal and Implementation, Tata McGraw Hill, New Delhi.
- 2. I.D.B.I. Manual of Industrial Project Analysis in Developing countries.
- 3. Pitale, R.L., Project Appraisal Techniques, Oxford and IBH.
- 4. Timothy, D.R. with W.R. Sewell: Project Appraisal and Review, Macmillan, India.
- 5. Chaudhary, S: Project Management, Tata McGraw Hill, New Delhi.

SC4.5 CORPORATE TAX PLANNING

Code :HC4.5 Univ Code :

Contact Hours : Work load : 5 hours per week

Credit Points:5

Evaluation: Continues Internal Assessment - 30 marks Semester and Examination - 70 marks

Objective: To acquaint students with the major provisions of the acts, rules,

Tariffs and modus aperandi of taxes.

Pedagogy: Lectures, case analysis, group discussions problem solutions, assignment.

Module 1: Basic Concepts: Income Tax, Assessee, Assessment Year, Previous Year, Income, Gross Total Income, Taxable Income, Company, Indian Company, Domestic Company, Widely-Held Company, Closely -Held Company, Residential Status of Corporate Assessee and Incidence of Tax.

Module 2: Computation of Corporate Tax: Head-wise computation of Income (Emphasis on Business Income), Set Off and Carry Forward of Losses, Deduction from Gross Total Income applicable to Corporate Assessee, Determination of Tax Liability, Minimum Alternate Tax (MAT) and Dividend Distribution Tax.

Module 3: Tax Planning and Management: Concept of Tax Planning, Tax Management, Tax Avoidance and Tax Evasion, Differences between Tax Planning and Tax Management, Tax Evasion and Tax Avoidance.

Module 4: Tax Planning for managerial decisions: Make or Buy Decision, Own or Lease Decision.

Module 5: Assessment Procedure: Types of Assessment, Advance Payment of Tax.

- 1. B.B Lal and Vashisht, "Direct Taxes: Income Tax, Wealth Tax and Tax Planning", Pearson Education, New Delhi.
- 2. Vinod K Singhania and Kapil Singhania, "Direct Taxes Law and Practice", Taxmann, New Delhi.
- 3. Ahuja GK and Ravi Guptha, "Systematic Approach to Income Tax and Central Sales Tax", Bharat Law House, New Delhi.
- 4. Vinod K Singhania and Monika Singhania, "Direct Tax Planning and Management", Taxmann, New Delhi.
- 5. Manoharan and Hari, "Direct Tax Laws", Snow white, Mumbai.
- 6. Bhagawathi Prasad, "Direct Taxes", New Age publications, New Delhi.
- 7. Sreenivas, "Corporate Tax Planning", Tata Mc Graw Hill, New Delhi.
- 8. Lakhotia, "Corporate Tax Planning", Lakhotia, New Delhi.

M.BA.(FM) Degree Examination

MANAGEMENT

Paper –

Time – 3 Hours		Max. Marks -70
	Section – A	
1. Answer any TEN sub questions. Each sub-qu	estion carries one mark.	(10X1=10)
a) b) c) d) e) f) g) h) i) j) k)		
	Section – B	
Answer any THREE of the following questions	. Each question carries five marks	(3X5=15)
2.		
3.		
4.		
5.		
6.		
	Section – C	
Answer any THREE of the following questions	. Each question carries Ten marks	(3X10=30)
7.		
8.		

9			
10.			

11.

Section – D

12. Analyse the following case and answer the question given below

(1x15=15)