

No. of Printed Pages : 8

Question Booklet Code

A

21MBA2S2L/T

Question Booklet
Serial Number

M.B.A. II Semester (NEP) Degree Examination, October - 2023
Personality Development

Time : 1 Hour

Maximum Marks : 30

INSTRUCTIONS TO CANDIDATES

1. The Question Paper will be given in the form of a Question Booklet. There will be four/two/one versions of Question Booklets with Question Booklet Code viz. **A, B, C & D / A & B / A** only.
2. The Question Booklet Serial Number is printed on the top right margin of the facing sheet. If your Question Booklet is un-numbered, please get it replaced by new Question Booklet with same Code.
3. Immediately after the commencement of the examination, the candidate should check that the Question Booklet supplied to him contains all the 30 questions in serial order. The Question Booklet does not have unprinted or torn or missing pages and if so he/she should bring it to the notice of the Invigilator and get it replaced by a complete booklet with same Code. This is most important.
4. A blank sheet of paper is attached to the Question Booklet. This may be used for Rough Work.
5. **Please read carefully all the instructions on the top of the Answer Sheet before marking your answers.**
6. Each question is provided with four choices **(A), (B), (C)** and **(D)** having one correct answer. Choose the correct answer and darken the bubble corresponding to the question number using **Black Ball-Point Pen** in the OMR Answer Sheet.
7. No candidate will be allowed to leave the examination hall till the end of the session and without handing over his/her Answer Sheet to the Invigilator.
8. Strict compliance of instructions is essential. Any malpractice or attempt to commit any kind of malpractice in the Examination will result in the disqualification of the candidate.
9. First fifteen minutes is provided to fill the general information of the Student. Eg. Student Name, Student ID, etc. in the OMR Answer Sheet
10. Without the instruction of the Invigilator do not open the Question Paper Booklet Seal.

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1. _____ means checking whether the earlier stages of reading were followed promptly or not.
(A) Survey (B) Question
(C) Read (D) Review
2. The document that is used to communicate within the organization is called _____.
(A) letter (B) memo
(C) e-mail (D) telex
3. While listening, when we assess what the speaker is speaking, it is _____.
(A) comprehensive listening (B) dialogic listening
(C) systematic listening (D) critical listening
4. Identify the polite method of beginning a business letter.
(A) We are forced to refuse
(B) We demand to know from you
(C) We find it difficult to believe
(D) We appreciate your prompt reply
5. _____ should be provided in a resume only on request.
(A) Telephone number (B) Reference
(C) Educational qualification (D) Work experience
6. _____ is a document that can be used as an evident in legal cases.
(A) Notice (B) Minutes of a meeting
(C) Agenda (D) Memo
7. David living stone worked as a _____ in a cotton mill when he was only ten years old. He did not receive any formal education and was his own _____.
(A) doctor, labourer (B) labourer, teacher
(C) explorer, labourer (D) teacher, doctor



8. _____ involves processing and reconstructing the data, but _____ is letting the sounds beat your eardrums.
- (A) Listening, hearing
 - (B) Hearing, listening
 - (C) Casual listening, focused listening
 - (D) None of the above
9. The _____ and _____ is also helpful for the listener to understand the meaning.
- (A) tone, behavior
 - (B) pitch, tone
 - (C) tone, attitude
 - (D) tone, intensity
10. Work and personal life influence each other by :
- (A) The quality of your relationships with people in work and personal life influence each other.
 - (B) The satisfaction you achieve on the job contributes to your general life satisfaction.
 - (C) An unsatisfied job can lead to increased stress
 - (D) All of the above
11. All of the following are sources for information that contribute to self-understanding except :
- (A) Feedback from co-workers
 - (B) Feedback from superiors
 - (C) Informal feedback from people
 - (D) Self-evaluation traps
12. Communication helps officials to _____ the employees.
- (A) eliminate
 - (B) motivate
 - (C) threaten
 - (D) apprise



13. People who are confident in themselves are _____ in leadership and sales positions.
- (A) Less effective (B) More dissatisfied
(C) More effective (D) Emotionally insecure
14. In general terms, self-esteem refers to a positive overall evaluation of oneself. People with high self-esteem are likely to engage in all of the following behaviours except :
- (A) Express a general positive attitude to life and others that they come in contact with.
(B) Likely to get involved with social activities in the organization.
(C) Frequently express doubt about their ability to perform on difficult tasks.
(D) Volunteer to work on difficult projects.
15. All of the following are suggested ways of enhancing/developing one's self-esteem except :
- (A) Take action to become aware of your personal strengths
(B) Talk and socialize frequently with people who boost your self-esteem.
(C) Minimize settings and interactions that detract from your feelings of competence
(D) All of the above are ways to enhance one's self-esteem
16. Self-efficacy is one of the main components of self-esteem. If a person has high self-efficacy he/she is likely to :
- (A) Ask for a considerable amount of help in determining how to start a difficult project.
(B) Feel that he/she lacks the skills necessary to carry out a specific task.
(C) Believe that most assignments are difficult and confusing.
(D) Believe that he/she has the ability to do what necessary to accomplish the task.
17. One of the major consequences of high self-esteem is :
- (A) Good mental health
(B) Increased absenteeism
(C) Decreased complaints from unionized workers
(D) decreased worker involvement on teams



18. The first step in understanding others is to begin by getting an understanding of :
- (A) Basic human behaviour
 - (B) Human relations principle
 - (C) Basic cognitive psychology
 - (D) Yourself
19. It is reported that people who have high self-esteem themselves can generally increase their self-esteem because these individuals usually-
- (A) Give honest feedback
 - (B) Respect others
 - (C) Respect themselves
 - (D) All the above
20. Your body image, or your perception of your body, also contributes to your self-concept. Having a _____ body image is related to feeling confident in jobs where customer contact is required.
- (A) Negative
 - (B) Positive
 - (C) Neutral
 - (D) Unfavourable
21. The traditional approach to development emphasizes :
- (A) little change from birth through old age
 - (B) extensive change from birth to adolescence, adulthood and old age
 - (C) extensive change from birth to adulthood, then little change for the rest of the life span
 - (D) extensive change from birth to adolescence, little or no change in adulthood, then decline in late old age
22. The traditional and life-span perspectives are contrasting views of developmental change. According to the life-span perspective, when do developmental changes occur ?
- (A) during infancy and early childhood
 - (B) during adolescence and early adulthood
 - (C) during middle and late adulthood
 - (D) throughout the entire life cycle
23. Marcus spends a great deal of time working and trying to establish his career. He also has been thinking about how his personal relationship is going and considering whether it could be long-term and lead to establishing a family. Marcus is MOST LIKELY in :
- (A) late adolescence
 - (B) early adulthood
 - (C) middle adulthood
 - (D) late adulthood



24. Voxtra depends almost completely on his parents. He is just learning to recognize things that he wants and how to get them. Voxtra is in the development period called :
- (A) late childhood (B) middle childhood
(C) early childhood (D) infancy
25. Which period of development is characterized by establishing independence, developing an identity, and thinking more abstractly ?
- (A) middle childhood (B) late childhood
(C) adolescence (D) early adulthood
26. The period of development during which school readiness skills are developed and most free time is spent playing with friends is called :
- (A) infancy (B) early childhood
(C) middle childhood (D) late childhood
27. The expectations society has that a person will act his or her age refers to :
- (A) biological age (B) social age
(C) psychological age (D) historical age
28. The main advantage of the naturalistic observation technique involves :
- (A) real-world validity
(B) great control over extraneous variables
(C) the ability to utilize inferential statistics.
(D) a lack of ethical controls
29. Which method of collecting information about life-span development is most likely to include a life calendar ?
- (A) life-history record (B) case study
(C) sequential approach (D) interview
30. Self awareness is the knowledge of :
- (A) your thoughts (B) your characteristics
(C) your feelings (D) all are correct

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SPACE FOR ROUGH WORK



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