



## B.B.A. V Semester Degree Examination, April/May - 2024

### MANAGEMENT

#### Compensation and Performance Management (Elective) (NEP)

Time : 2 Hours

Maximum Marks : 60

**Note :** Answer **all** the sections.

**సూచన : ఎల్లా విభాగాలుగా ఉత్తరిసి.**

#### SECTION - A / విభాగ - ఐ

Answer **all** the following sub-questions. Each sub-question carries **1** mark. **10x1=10**  
ఈ కేళగిన ఎల్లా ఉప-ప్రశ్నలలో ఉత్తరిసి. ప్రతి ఉప-ప్రశ్నకి 1 అంక.

1. (a) What is Compensation Management ?  
సంభావనే/పరిహార నివ్వణణ ఎందరేను ?
- (b) Expand ESOP and FES.  
ఇ.ఎసో.బిపి. ముత్తు ఎఫో.ఇ.ఎసో.గళన్న విస్తరిసి.
- (c) Define Job Evaluation.  
కెలస/లడ్జోగద మౌల్యమాపనవన్న వ్యాఖ్యానిసి.
- (d) What do you mean by basic wages ?  
మూల వేతనద అధవన్న తిలిసి.
- (e) What do you mean by 'virtual teams' ?  
'వచ్చువల్ల' తండగళు' అధవన్న తిలిసి.
- (f) Give the meaning of reward.  
ప్రతిఫలద అధవన్న నీడి.
- (g) Define Performance Management.  
కాయ్ఫక్షమత నివ్వణణయన్న వ్యాఖ్యానిసి.
- (h) State any two principles of performance management.  
కాయ్ఫక్షమత నివ్వణణయ యావుదాదరూ ఎరదు తత్వగళన్న తిలిసి.
- (i) What is Payroll ?  
వేతనదారర పట్టి ఎందరేను ?
- (j) What is wage fixation ?  
వేతన నిగది ఎందరేను ?



**SECTION - B / ವಿಭಾಗ - ಬಿ**

Answer **any four** of the following questions. Each question carries **5** marks. **4x5=20**  
 ಈ ಕೆಳಗಿನ ಯಾವುದಾದರೂ ನಾಲ್ಕು ಪ್ರಶ್ನೆಗಳಿಗೆ ಉತ್ತರಿಸಿರಿ. ಪ್ರತಿ ಪ್ರಶ್ನೆಗೆ 5 ಅಂಕಗಳು.

2. Write a note on Job Evaluation Committee.  
 ಉದ್ಯೋಗ/ಕೆಲಸದ ಮೌಲ್ಯಮಾಪನ ಸಮಿತಿಯ ಕುರಿತು ಟಿಪ್ಪಣಿ ಬರೆಯಿರಿ.
3. Explain 3-P concept in compensation management.  
 ಸಂಭಾವನೆ/ಪರಿಹಾರ ನಿರ್ವಹಣೆಯಲ್ಲಿ 3-P ಪರಿಕಲ್ಪನೆಯನ್ನು ವಿವರಿಸಿರಿ.
4. Explain the differences between salary and wages.  
 ವೇತನ ಮತ್ತು ಸಂಬಳದ ನಡುವಿನ ವ್ಯತ್ಯಾಸಗಳನ್ನು ವಿವರಿಸಿರಿ.
5. Explain the role of Line managers in performance management.  
 ಕಾರ್ಯಕ್ಷಮತೆ ನಿರ್ವಹಣೆಯಲ್ಲಿ ಲೈನ್ ಮ್ಯಾನೇಜರ್‌ಗಳ ಪಾತ್ರವನ್ನು ವಿವರಿಸಿರಿ.
6. Explain the importance of performance management.  
 ಕಾರ್ಯಕ್ಷಮತೆ ನಿರ್ವಹಣೆಯ ಪ್ರಾಮುಖ್ಯತೆಯನ್ನು ವಿವರಿಸಿರಿ.
7. Explain the various employee incentive schemes.  
 ವಿವಿಧ ಉದ್ಯೋಗಿ ಹೊತ್ತಾಹ ಯೋಜನೆಗಳನ್ನು ವಿವರಿಸಿರಿ.

**SECTION - C / ವಿಭಾಗ - ಸಿ**

Answer **any three** of the following questions. Each question carries **10** marks.  
 ಈ ಕೆಳಗಿನ ಯಾವುದಾದರೂ ಮೂರು ಪ್ರಶ್ನೆಗಳಿಗೆ ಉತ್ತರಿಸಿರಿ. ಪ್ರತಿ ಪ್ರಶ್ನೆಗೆ 10 ಅಂಕಗಳು. **3x10=30**

8. Explain the classification of compensation.  
 ಸಂಭಾವನೆ/ಪರಿಹಾರದ ವರ್ಗೀಕರಣವನ್ನು ವಿವರಿಸಿರಿ.
9. Explain the methods of Job Evaluation.  
 ಉದ್ಯೋಗ/ಕೆಲಸದ ಮೌಲ್ಯಮಾಪನ ವಿಧಾನಗಳನ್ನು ವಿವರಿಸಿರಿ.
10. Explain any 3 important theories of wages.  
 ಯಾವುದಾದರೂ ಮುಖ್ಯವಾದ ಮೂರು ವೇತನದ ಸಿದ್ಧಾಂತಗಳನ್ನು ವಿವರಿಸಿರಿ.
11. Explain different Performance Appraisal Methods.  
 ಕಾರ್ಯಕ್ಷಮತೆಯ ಮೌಲ್ಯಮಾಪನದ ವಿವಿಧ ವಿಧಾನಗಳನ್ನು ವಿವರಿಸಿರಿ.
12. Explain different types of Performance Appraisal Feedback.  
 ವಿವಿಧ ರೀತಿಯ ಕಾರ್ಯಕ್ಷಮತೆಯ ಮೌಲ್ಯಮಾಪನ ಪ್ರತಿಕ್ರಿಯೆಯನ್ನು ವಿವರಿಸಿರಿ.

